

# THE INSTITUTES 2019 ORDER FORM FOR STUDY MATERIALS: EDITION 3 — ASIA

Prices and availability are subject to change.

The Institutes | 720 Providence Road | Suite 100 | Malvern, PA 19355-3433

Tel: (610) 644-2100 (8 AM – 6 PM eastern time, weekdays) | Fax: (610) 640-9576

Email: CustomerSuccess@TheInstitutes.org



The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' Website, TheInstitutes.org or email questions to CustomerSuccess@TheInstitutes.org.

## TO ORDER YOUR STUDY MATERIALS:

1. Indicate when you plan to take your exam.
2. If this order is to be billed, fill out the account number, purchase order number, and billing address.
3. Provide your shipping address.
4. Select your study materials.

5. Add up your order value on the back, and enter the sum in the order value blank below.
6. Add the order value, figure discount and tax if applicable, add shipping and handling costs, and select a payment method. See other side for shipping information.

Once you complete the form, you can fax your completed form to (610) 725-1019 or email contract@TheInstitutes.org.

To help us avoid duplicating your order, please do not fax the same order more than once; do not fax and email the same order.

## 1. PLEASE INDICATE THE MONTH/YEAR IN WHICH YOU PLAN TO TAKE YOUR EXAM

☐ January 15–March 15, 2020

☐ April 15–June 15, 2020

☐ July 15–September 15, 2020

☐ October 15–December 15, 2019

## 2. BILL TO (COMPLETE ALL FIELDS):

(Established accounts only. All other orders must be prepaid. Please direct questions about establishing an account to Accounts Receivable.)

Billing Account #

Purchase Order #

Name—Please print clearly.

Firm Name—if business address

Address

City and State

ZIP Code

Country

Daytime Phone Number (Please include area code.)

## 3. SHIP TO:

First Name

Last Name

Firm Name—if business address (business address preferred)

Street Address (Do not use PO Box.)

City

Country and Postal Code

Email Address (Please read our privacy statement at TheInstitutes.org.)

Daytime Phone Number

## 5. ORDER

Order Value (from other side)

\$

Discount (15% discount on orders of \$1,500 or more if shipped to one address)

Net Order Value

Shipping and Handling Charges—Select your shipping and handling charges based on the destination of your order. (See options below for India, other countries in Asia, and Guam.)

### INDIA Only

☐ 10% of the net order value for orders \$750 or less and shipped to one address

\$

☐ 8% of the net order value for orders over \$750 and shipped to one address

\$

Handling Charge—\$10 Per Order (Deliveries in India Only)

Add \$10 in India

\$

### Other Countries in ASIA (NOT India)

☐ 15% of the net order value

\$

Handling Charge—\$25 Per Order (Deliveries to Countries in Asia Other Than India)

Add \$25 in Asia

\$

## 6. Guam—Contact The Institutes for your best shipping option. Email us at Quotes@TheInstitutes.org

Subtotal (Net Amount plus Shipping and Handling)

\$

Total Amount Enclosed (Must be paid in U.S. funds, charged to a billing account, or charge order to a credit card below.)  
Make checks payable to The Institutes.

\$

INSTITUTES USE ONLY:  
P C \$ \_\_\_\_\_ # \_\_\_\_\_ GF AF EX

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You can register for Institutes online classes with this order form. If you are uncertain about your study materials, Visit our Website, [TheInstitutes.org](http://TheInstitutes.org), call Customer Success at (610) 644-2100, or email questions to [CustomerSuccess@TheInstitutes.org](mailto:CustomerSuccess@TheInstitutes.org).

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## SHIPPING AND HANDLING INFORMATION

All in-stock materials are shipped within five business days of our receiving the order.

**Shipping to India**—Orders \$750 net or less (and shipped to one address) add 10% of the net order value plus \$10 handling charge. All orders over \$750 net (and shipped to one address) add 8% of the net order value plus \$10 handling charge.

**Shipping to all other countries in Asia, NOT India**—Add 15% of the net order value plus \$25 handling charge. There may be additional fees and/or taxes when the shipment passes through customs at the destination country. These charges are the responsibility of the package recipient.

**Shipping to Guam**—Contact The Institutes with your order via email for the best shipping option. Email us at [Quotes@TheInstitutes.org](mailto:Quotes@TheInstitutes.org).

PRICES AND AVAILABILITY ARE SUBJECT TO CHANGE.

# THE INSTITUTES 2019 ORDER FORM FOR STUDY MATERIALS: EDITION 3—ASIA

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## KEY TO ORDER FORM SYMBOLS

Prices for new items are effective immediately. Course topics, program requirements, and pricing are subject to change at any time.

▶ Revised/New Content for January 2020 exams \* The studybook is a text/course guide combination.

STUDY MATERIALS		ITEM #	UNIT COST
<b>CPCU DESIGNATION PROGRAM (Foundation Courses)</b>			
CPCU 500	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I500RP	\$219
	Course Guide, Practice Exams, and Video Access—Foundations of Risk Management and Insurance, 3rd ed.	I50001	70
	Text—Foundations of Risk Management and Insurance, 3rd ed.	I50002	149
CPCU 520	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I520RP	\$219
	Course Guide, Practice Exams, and Video Access—Insurance Operations, 3rd ed.	I52001	70
	Text—Insurance Operations, 3rd ed.	I52002	149
CPCU 530 ▶	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I530RP	\$219
	▶ Course Guide, Practice Exams, and Video Access—Business Law for Insurance Professionals, 2nd ed.	I53001	70
	▶ Text—Business Law for Insurance Professionals, 2nd ed.	I53002	149
CPCU 540	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I540RP	\$219
	Course Guide, Practice Exams, and Video Access—Finance and Accounting for Insurance Professionals, 3rd ed.	I54001	70
	Text—Finance and Accounting for Insurance Professionals, 3rd ed.	I54002	149
<b>CPCU DESIGNATION PROGRAM (Concentration Courses)</b>			
CPCU 551	<b>Basic Print Package</b> (includes Text, Policy Handbook, Course Guide, and Practice Exams Access)	I551RP	\$266
	Course Guide, Practice Exams Access, and Video Access—Commercial Property Risk Management and Insurance, 3rd ed.	I55101	70
	Text—Commercial Property Risk Management and Insurance, 3rd ed.	I55102	149
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	47
CPCU 552	<b>Basic Print Package</b> (includes Text, Policy Handbook, Course Guide, and Practice Exams Access)	I552RP	\$266
	Course Guide, Practice Exams, and Video Access—Commercial Liability Risk Management and Insurance, 3rd ed.	I55201	70
	Text—Commercial Liability Risk Management and Insurance, 3rd ed.	I55202	149
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	47
CPCU 553	<b>Basic Print Package</b> (includes Text, Policy Handbook, Course Guide, and Practice Exams Access)	I553RP	\$187
	Course Guide, Practice Exams and Video Access—Survey of Personal Insurance and Financial Planning, 2nd ed.	I55301	59
	Text—Survey of Personal Insurance and Financial Planning, 2nd ed.	I55302	81
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	47
CPCU 555	<b>Basic Print Package</b> (includes Text, Policy Handbook, Course Guide, and Practice Exams Access)	I555RP	\$266
	Course Guide, Practice Exams, and Video Access—Personal Risk Management and Property-Casualty Insurance, 3rd ed.	I55501	70
	Text—Personal Risk Management and Property-Casualty Insurance, 3rd ed.	I55502	149
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	47
CPCU 556	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I556RP	\$219
	Course Guide, Practice Exams and Video Access—Personal Financial Planning, 1st ed.	I55601	70
	Text—Personal Financial Planning, 1st Institutes ed.	I55602	149
CPCU 557	<b>Basic Print Package</b> (includes Text, Policy Handbook, Course Guide, and Practice Exams Access)	I557RP	\$187
	Course Guide, Practice Exams, and Video Access—Survey of Commercial Insurance, 3rd ed.	I55701	59
	Text—Survey of Commercial Insurance, 3rd ed.	I55702	81
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	47

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STUDY MATERIALS		ITEM #	UNIT COST
ASSOCIATE DESIGNATION PROGRAMS AND OTHER INSTITUTES COURSES			
SM 18	<b>Basic Print Package</b> (includes Text and Course Guide)	I18RP	\$108
	Course Guide—Essentials of Supervision, 5th ed.	I1801	37
	Text—Essentials of Supervision, 3rd ed.	I1802	71
SM 19	<b>Basic Print Package</b> (includes Text and Course Guide)	I19RP	\$108
	Course Guide—Supervisory Skills, 4th ed.	I1901	37
	Text—Supervisory Skills, 3rd ed.	I1902	71
AINS 21	Property and Liability Insurance Principles		
	<b>Standard Package</b> , 7th ed. (includes Text, Course Guide, Online Course, and Practice Exam Access)	I21SP	\$164
AINS 22	Personal Insurance		
	<b>Standard Package</b> , 3rd ed. (includes Text, Course Guide, Online Course, Policy Handbook, and Practice Exam Access)	I22SP	\$211
AINS 23	Commercial Insurance		
	<b>Standard Package</b> , 5th ed. (includes Text, Course Guide, Online Course, Policy Handbook, and Practice Exam Access)	I23SP	\$211
AINS 24	General Insurance for IT and Support Professionals		
	<b>Standard Package</b> , 2nd ed. (includes Text, Course Guide, Online Course, and Practice Exam Access)	I24SP	\$164
AIS 25	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I25RP	\$108
	Course Guide and Practice Exams Access—Delivering Insurance Services, 1st ed.	I2501	37
	Text—Delivering Insurance Services, 4th ed.	I2502	71
API 28	Personal Insurance: Underwriting and Marketing Practices		
	<b>Standard Package</b> , 2nd ed. (includes Text, Course Guide, Online Course, and Practice Exam Access)	I28SP	\$211
API 29	Personal Insurance: Portfolio Management		
	<b>Standard Package</b> , 3rd ed. (includes Text, Course Guide, Online Course, and Practice Exam Access)	I29SP	\$211
AIC 30	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	IAIC30RP	\$193
	Course Guide—Claim Handling Principles and Practices, 2nd ed.	IAIC3001	60
	Text—Claim Handling Principles and Practices, 2nd ed.	IAIC3002	133
AIC 31	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I31RP	\$193
	Course Guide—Property Claims Practices, 2nd ed.	I3101	60
	Text—Property Claims Practices, 2nd ed.	I3102	133
AIC 32	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I32RP	\$193
	Course Guide—Liability Claims Practices, 3rd ed.	I3201	60
	Text—Liability Claims Practices, 3rd ed.	I3202	133
AIC 37	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I37RP	\$193
	Course Guide and Practice Exams Access—Managing Bodily Injury Claims, 2nd ed.	I3701	60
	Text—Managing Bodily Injury Claims, 2nd ed.	I3702	133
AIC 39	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I39RP	\$232
	Course Guide and Practice Exams Access—Auto Claims Practices, 2nd ed.	I3901	60
	Text—Auto Claims Practices, 2nd ed.	I3902	172
AIC 41	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I41RP	\$193
	Course Guide and Practice Exams Access—Property Coverages, 4th ed.	I4101	60
	Text—Property Coverages, 4th ed.	I4102	133
AIC 43	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I43RP	\$193
	Course Guide and Practice Exams Access—Property and Liability Coverages, 3rd ed.	I4301	60
	Text—Property and Liability Coverages, 3rd ed.	I4302	133

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STUDY MATERIALS		ITEM #	UNIT COST
AIC 44	<b>Basic Print Package (includes Text, Course Guide, and Practice Exams Access)</b>	IAIC44RP	\$193
	Course Guide—Workers Compensation Claims Practices, 2nd ed.	IAIC4401	60
	Text—Workers Compensation Claims Practices, 2nd ed.	IAIC4402	133
AIC 47	<b>Basic Print Package (includes Text, Course Guide, and Practice Exams Access)</b>	I47RP	\$193
	Course Guide—Claims Leadership and Organizational Alignment, 2nd ed.	I4701	60
	Text—Claims Leadership and Organizational Alignment, 2nd ed.	I4702	133
AIC 48	<b>Basic Print Package (includes Text, Course Guide, and Practice Exams Access)</b>	I48RP	\$193
	Course Guide—Bodily Injury Claims and Auto Coverages, 1st ed.	I4801	60
	Text—Bodily Injury Claims and Auto Coverages, 1st ed.	I4802	133
AIC 49	<b>Basic Print Package (includes Text, Course Guide, and Practice Exams Access)</b>	I49RP	\$193
	Course Guide—Bodily Injury Claims and Liability Coverages, 1st ed.	I4901	60
	Text—Bodily Injury Claims and Liability Coverages, 1st ed.	I4902	133
SPPA 30	<b>Basic Print Package (includes Text, Course Guide, and Practice Exams Access)</b>	ISPPA30RP	\$193
	Course Guide—Public Adjuster Claim Handling Principles and Practices, 1st ed.	ISPPA3001	60
	Text—Public Adjuster Claim Handling Principles and Practices, 1st ed.	ISPPA3002	133
AIM 40	<b>Basic Print Package (includes Text and Course Guide)</b>	IAIM40RP	\$247
	Course Guide—Management, 10th ed.	IAIM4001	81
	Text—Contemporary Management, 10th ed. (McGraw Hill) This book is shipped from Malvern, Pennsylvania. Shipping charges will be the actual cost. Please contact The Institutes for a quote.	IAIM4002	166
AIM 44	<b>Basic Print Package (includes Text and Course Guide)</b>	IAIM44RP	\$337
	Course Guide—Human Resource Management, 4th ed.	IAIM4401	81
	Text—Human Resource Management, 12th ed. (McGraw-Hill) This book is shipped from Malvern, Pennsylvania. Shipping charges will be the actual cost to ship from Pennsylvania, USA to Asia. Please contact The Institutes for a quote.	IAIM4402	256
AIM 45	<b>Managing Business Organizations Today</b> Students are required to correctly answer 150 multiple-choice questions based on articles posted on our Website to meet the AIM 45 course requirements. The course administration fee is \$379.	Contact Customer Success for details and enrollment.	
ARM 54	(See successor course ARM 400 below)		
ARM 55	(See successor course ARM 401 below)		
ARM 56	(See successor course ARM 402 below)		
ARM 400	<b>Risk in an Evolving World</b>		
	► <b>Online Bonus Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	400CPB	\$425
	► <b>Online Only Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C400	345
ARM 401	<b>Holistically Assessing Risk</b>		
	► <b>Online Bonus Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	401CPB	\$425
	► <b>Online Only Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C401	345
ARM 402	<b>Successfully Treating Risk</b>		
	► <b>Online Bonus Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	402CPB	\$425
	► <b>Online Only Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C402	345

STUDY MATERIALS		ITEM #	UNIT COST
CYB 301	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I301RP	\$226
	Course Guide—Managing Cyber Risk, 2nd ed.	I30101	60
	Text—Managing Cyber Risk, 2nd ed.	I30102	166
AU 60	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I60RP	\$226
	Course Guide and Practice Exams Access—Commercial Underwriting Principles, 1st ed.	I6001	60
	Text—Commercial Underwriting Principles, 1st ed.	I6002	166
AU 61	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I61RP	\$226
	Course Guide and Practice Exams Access—Underwriting Commercial Property, 2nd ed.	I6101	60
	Text—Underwriting Commercial Property, 2nd ed.	I6102	166
AU 62	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I62RP	\$226
	Course Guide and Practice Exams Access—Underwriting Commercial Liability, 3rd ed.	I6201	60
	Text—Underwriting Commercial Liability, 3rd ed.	I6202	166
AU 67	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I67RP	\$226
	Course Guide and Practice Exams Access—Strategic Underwriting Techniques, 2nd ed.	I6701	60
	Text—Strategic Underwriting Techniques, 2nd ed.	I6702	166
AAI 81	<b>Basic Print Package</b> (includes all 3 segments and the Policy Handbook for AAI 81)	I81RP	\$326
	Segment A Studybook*—Principles of Insurance, 4th ed.	I8101	120
	Segment B Studybook*—Personal Insurance, 4th ed.	I8102	120
	Segment C Studybook*—Commercial Property Insurance, 5th ed.	I8103	120
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	47
AAI 82	<b>Basic Print Package</b> (includes all 3 segments and the Policy Handbook for AAI 82)	I82RP	\$326
	Segment A Studybook*—Commercial Liability Insurance, 5th ed.	I8201	120
	Segment B Studybook*—Other Commercial Insurance, 5th ed.	I8202	120
	Segment C Studybook*—Specialized Insurance and Bonds, 4th ed.	I8203	120
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	47
AAI 83	<b>Basic Print Package</b> (includes all 3 segments for AAI 83)	I83RP	\$281
	Segment A Studybook*—Principles of Agency Management, 4th ed.	I8301	120
	Segment B Studybook*—The Insurance Production Environment, 4th ed.	I8302	120
	Segment C Studybook*—Agency Management Tools and Processes, 4th ed.	I8303	120
AAI 87	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I87RP	\$193
	Course Guide—Agency Leadership & Strategic Alignment, 1st ed.	I8701	60
	Text—Agency Leadership & Strategic Alignment, 1st ed.	I8702	133
APA 91	<b>Basic Print Package</b> (includes Text and Course Guide)	I91RP	\$264
	Course Guide—Principles of Premium Auditing, 4th ed.	I9101	81
	Text—Principles of Premium Auditing, 4th ed.	I9102	183
APA 92	<b>Basic Print Package</b> (includes Text and Course Guide)	I92RP	\$264
	Course Guide—Premium Auditing Applications, 7th ed.	I9201	81
	Text—Premium Auditing Applications, 5th ed.	I9202	183



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AIAF 114	<b>Basic Print Package (includes Text, Course Guide, and Practice Exams Access)</b>	I114RP	\$230
	Course Guide – Insurer Accounting Management, 1st ed.	I11401	81
	Text – Insurer Accounting Management, 1st ed.	I11402	149
AIAF 115	<b>Basic Print Package (includes Text, Course Guide, and Practice Exams Access)</b>	I115RP	\$230
	Course Guide—Insurer Risk & Capital Management, 1st ed.	I11501	81
	Text—Insurer Risk & Capital Management, 1st ed.	I11502	149
AMIM 121	<b>Basic Print Package (includes Texts and Course Guide)</b>	I121RP	\$296
	Course Guide—Ocean Marine Insurance, 9th ed.	I12101	76
	Text—Ocean Marine Insurance, 3rd ed.	I12102	110
	Text—The Business of Shipping, 9th ed., Cornell Maritime Press, a division of Schiffer Publishing, Ltd. This book is shipped from Malvern, Pennsylvania. Shipping charges will be the actual cost to ship from Pennsylvania, USA to Asia. Please contact The Institutes for a quote.	I12103	110
AMIM 122	<b>Basic Print Package (includes Text and Course Guide)</b>	I122RP	\$282
	Course Guide—Inland Marine Insurance, 4th ed.	I12201	76
	Text—Inland Marine Insurance, 2nd ed.	I12202	206
AIT 134	<b>Basic Print Package (includes Text and Course Guide)</b>	I134RP	\$333
	Course Guide—The Strategic Management of Information, 6th ed.	I13401	60
	Text—Corporate Information Strategy and Management, 8th ed. (McGraw-Hill) This book is shipped from Malvern, Pennsylvania. Shipping charges will be the actual cost to ship from Pennsylvania, USA to Asia. Please contact The Institutes for a quote.	I13402	273
ARe 143	<b>Basic Print Package (includes Texts, Policy Handbook, Course Guide, and Practice Exams Access)</b>	I143RP	\$257
	Course Guide—Primary Insurance Coverages, 3rd ed.	I14301	66
	Text—Primary Insurance Coverages, 3rd ed.	I14302	144
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	47
ARe 144	<b>Basic Print Package (includes Text, Course Guide, and Practice Exams Access)</b>	I144RP	\$210
	Course Guide—Reinsurance Principles and Practices, 3rd ed.	I14401	66
	Text—Reinsurance Principles and Practices, 3rd ed.	I14402	144
ARe 145	Readings in Reinsurance Issues and Developments There is no text or course guide for ARe 145. Students read articles online through The Institutes' Website and pay a \$379 course administration fee.	Contact Customer Success for details and enrollment.	
AFSB 151	<b>Basic Print Package (includes Text and Course Guide)</b>	I151RP	\$259
	Course Guide—Principles of Suretyship, 3rd ed.	I15101	76
	Text—Principles of Suretyship, 3rd ed.	I15102	183
AFSB 152	<b>Basic Print Package (includes Text and Course Guide)</b>	I152RP	\$259
	Course Guide—Contract Surety, 8th ed.	I15201	76
	Text—Contract Surety, 2nd ed.	I15202	183
AFSB 153	<b>Basic Print Package (includes Texts and Course Guide)</b>	I153RP	\$ 259
	Course Guide—Commercial Surety and Crime Insurance, 1st ed.	I15301	76
	Text—Commercial Surety, 1st ed.	I15302	183
ASLI 163	<b>Basic Print Package (includes Text, Course Guide, and Practice Exams Access)</b>	I163RP	\$186
	Course Guide and Practice Exams Access—Surplus Lines Insurance Operations, 3rd ed.	I16301	76
	Text—Surplus Lines Insurance Operations, 3rd ed.	I16302	110
ASLI 164	<b>Basic Print Package (includes Text, Course Guide, and Practice Exams Access)</b>	I164RP	\$186
	Course Guide and Practice Exams Access—Surplus Lines Insurance Products, 3rd ed.	I16401	76
	Text—Surplus Lines Insurance Products, 3rd ed.	I16402	110

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AIDA 181	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I181RP	\$226
	Course Guide—Big Data Analytics for Risk and Insurance, 2nd ed.	I18101	60
	Text—Big Data Analytics for Risk and Insurance, 2nd ed.	I18102	166
AIDA 182	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	I182RP	\$226
	Course Guide—Risk & Insurance Analysis Techniques, 1st ed.	I18201	60
	Text—Risk & Insurance Analysis Techniques, 1st ed.	I18202	166
IR 201	<b>Basic Print Package</b> (includes Text and Course Guide)	I201RP	\$259
	Course Guide—Risk Management for Public Entities, 5th ed.	I20101	76
	Text—Risk Management for Public Entities, 1st ed.	I20102	183
PTC I	<b>Core Property Adjusting Principles</b> (12 online courses plus exams in one package)	PTC1-PKG	\$425
PTC II	<b>Exterior Loss Adjusting</b> (12 online courses plus exams in one package)	PTC2-PKG	\$450
PTC III	<b>Interior Loss Adjusting</b> (12 online courses plus exams in one package)	PTC3-PKG	\$400
PTC I & II	<b>Bonus Package</b> (PTC I and II courses plus exams in one package)	PTC1-2-PKGS	\$825
PTC I & III	<b>Bonus Package</b> (PTC I and III courses plus exams in one package)	PTC1-3-PKGS	\$775
RMI 315	<b>Introduction to Risk Management and Insurance</b> —1st ed. (Textbook with Exam Access)	IRMI 315-02	\$175
ACSR 1	<b>Studybook*</b> —Homeowners Insurance, 2nd ed.	I37101	\$42
ACSR 2	<b>Studybook*</b> —Personal Automobile Insurance, 2nd ed.	I37201	\$42
ACSR 3	<b>Studybook*</b> —Personal Lines Related Coverages, 2nd ed.	I37301	\$42
ACSR 4	<b>Studybook*</b> —Agency Errors and Omissions, 1st ed.	I37401	\$42
ACSR 5	<b>Studybook*</b> —Professional Development and Account Management, 1st ed.	I37501	\$42
ACSR 6	<b>Studybook*</b> —Commercial Property Insurance, 3rd ed.	I38601	\$52
ACSR 7	<b>Studybook*</b> —Commercial Liability Insurance, 3rd ed.	I38701	\$52
ACSR 8	<b>Studybook*</b> —Commercial Automobile Insurance, 3rd ed.	I38801	\$52
ACSR 9	<b>Studybook*</b> —Commercial Lines Related Coverages, 3rd ed.	I38901	\$52
ACSR 10	<b>Studybook*</b> —Life Insurance, 1st ed.	I39001	\$42
ACSR 11	<b>Studybook*</b> —Retirement Planning, 1st ed.	I39101	\$42
ACSR 12	<b>Studybook*</b> —Disability and Health Insurance, 1st ed.	I39201	\$42
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