

Outstanding Course Leader Awards

Awarded 2016

The following people have earned recognition as outstanding Institutes' course leaders. This special recognition is based on the number of times their individual class pass ratios have equaled or exceeded national pass ratios for the courses taught. The legend describes the award level.

The Institutes are proud of the dedication and achievement of this group of outstanding industry professionals!

Levels:

Silver—5 Classes

Gold—10 Classes

Emerald—15 Classes

Platinum—20 Classes

Diamond—25 Classes

Distinguished—30+ Classes

Course Leader	Course Sponsor	Courses Taught	Employer	Highest Award Level Achieved
Khan L. Adams	Great American Insurance Co	CPCU	Great American Insurance Co	Silver
Margaret R. Bird	North Carolina Farm Bureau	AINS	North Carolina Farm Bureau	Silver
Stephen C. Clarke	St. Johns University	AINS, CPCU	ISO/Verisk Analytics	Silver
Janet M. D'Addario	LoVullo Associates	AINS, CPCU	LoVullo Associates Inc	Silver
Rex N. Dachenbach	Dairyland CPCU Society Chapter	AINS, CPCU	West Bend Mutual	Silver
John R. Elifson	USAA - San Antonio TX	AIC	USAA	Silver
Fred George Flesch	Aon Risk Services (IL)	AINS, ARM, CPCU, INTRO	Aon Risk Services	Silver
David H. Head	Colorado Chapter of CPCU	AIC, AINS, API, ARM, CPCU	The Head Insurance Group	Silver
Michael P. Kelley	Insurance Library Association of Boston, Boston CPCU Chapter	AIC, AINS	HUB International	Silver
Mishell K. Magnusson	Independent Insurance Agents & Brokers of NY	AAI, ACSR, AINS	KJM Consulting & Training Inc	Silver
Linda R. Minson	Kansas City Chapter of CPCU	AINS, AIS	Truss	Silver
Matthew V. Morse	Foremost Insurance Company	AINS, CPCU	Farmers Group Grand Rapids	Silver
Scott Moss	RIMS Oregon Chapter	ARM, ERM	CIS	Silver
Cynthia L. Phillips	Utica First Insurance	AIC, AINS, AU, CPCU, Cyber	Utica First Insurance Company	Silver
Paula Burdette Robitaille	Tolman & Wiker Insurance	AAI, ACSR, AINS, AU	Tolman & Wiker Insurance	Silver

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Jonathan L. Schloop	The Institutes Online Instructor-Led Classes	CPCU	Gilroy Kernan & Gilroy Ins	Silver
Joseph Michael Barbara	Colorado Chapter of CPCU	AIC, AINS, ARM, CPCU	Liberty Mutual	Gold
Barbara Goodwin	Insurance Educational Association (IEA)	ARM, ERM	Wells Fargo Insurance Services	Gold
Alan Ross Jacobs	Insurance Educational Association (IEA)	AIC, AINS, CPCU, INTRO		Gold
Alton W. Jeffus III	Drake University - Kelley Continuing Education Program	AINS	State Auto Insurance Companies	Gold
Linda J. Nielsen	Independent Insurance Agents of Maine (IIAME)	ACSR, AINS	Acadia Insurance Company	Gold
Deborah Kaplan Omansky	Chubb Corporation - White House Station NJ	AAI, AINS, CPCU	Chubb	Gold
Anne Schrader	Colorado Chapter of CPCU	AIC, AIM, AINS, AIS, API, CPCU	Tristar Risk Management	Gold
Wade E. Sheeler	Grinnell Mutual Group	AINS, CPCU	Grinnell Mutual Group	Gold
Dede Van Slambrouck	Scottsdale Insurance	AINS, ASLI, AU, CPCU, INTRO	Retired	Gold
Steven J. Wilda	Secura Insurance	AINS, AU, INTRO	Secura Insurance Company	Gold
John R. Chesebrough	Insurance Educational Association (IEA)	AINS, AU	Retired	Emerald
Jennifer N. Blandford	Greater Richmond Chapter of CPCU	AIC, AINS, CPCU	Greater Richmond CPCU	Platinum
Kathleen J. Cox	Applied Systems Inc.	AINS	Applied Systems	Platinum
Brian H. Merriam	Independent Insurance Agents and Brokers of NY	AAI, ACSR	Merriam Insurance Agency	Platinum
Patrick M. Finn	Acadia Insurance	AINS, AIS, ARM, CPCU, Intro to P&C	Acadia Insurance Company	Diamond
Susan C. Zoboli	Insurance Educational Association (IEA)	CPCU	Colonial Williamsburg Found	Diamond
Victor Francis Lorch	Insurance Educational Association (IEA)	AINS, AIS, ARM, RMPE	M R Lorch Ins & Risk Mgmt	Distinguished